## PPL Reports First-Quarter Results, Maintains \$3.30 to \$3.50 Per Share Forecast from Core Operations in 2002

PRNewswire-FirstCall ALLENTOWN, Pa.

Due primarily to a \$150 million non-cash charge related to changes in accounting rules for goodwill that affect its Latin American investments, PPL Corporation (NYSE: PPL) today reported a loss per share of \$0.02 for the first quarter of 2002. Excluding the unusual items of this goodwill charge and a write-down of PPL's Brazilian investment, the company's first-quarter earnings per share from core operations were \$1.03. This performance keeps PPL on track to achieve its 2002 earnings forecast of \$3.30 to \$3.50 per share from core operations.

(Photo: http://www.newscom.com/cgi-bin/prnh/19981015/PHTH025)

Earnings per share of \$1.03 represent the company's second-highest level of first-quarter earnings on record. A year ago, PPL reported quarterly earnings of \$1.52 per share, its best single quarter ever for earnings.

The earnings decline from a year ago, in terms of core operations, was due primarily to dramatically lower wholesale energy prices, especially in the western United States. Lower earnings from international operations and lower electricity delivery sales resulting from a sluggish U.S. economy and the mild weather in PPL's Pennsylvania electricity distribution service area contributed to the decline in PPL's first-quarter earnings as compared to last year's first quarter.

The positive drivers of PPL's core earnings for the first quarter of 2002 included increased volume of wholesale energy sales in the western United States and improved earnings contributions from energy-related businesses such as PPL's synthetic fuel operations and its mechanical contracting companies.

"In a deregulated environment, we expect some earnings volatility," said William F. Hecht, PPL's chairman, president and chief executive officer. "We have taken significant steps, however, to provide earnings stability through our asset-backed, integrated strategy of energy delivery and supply. We also have a strong stream of revenues from our electricity and gas delivery businesses.

"About 70 percent of our earnings from core operations in 2002 are expected to come from our generation output that is dedicated to supplying energy under long-term contracts and from our regulated energy delivery businesses in Pennsylvania," Hecht continued.

"Our strategy to pursue long-term contracts for most of our generation supply reduces our exposure to variations in the market price of electricity and places PPL in an excellent position to meet the challenges of the competitive marketplace," Hecht said.

PPL continues to evaluate opportunities to expand its generation capacity. The company currently is developing more than 1,100 megawatts of generation capacity to go on line this summer in Arizona, Illinois and New York. PPL also is developing another 1,100 megawatts of generation capacity in New York and Pennsylvania to go on line by the summers of 2003 and 2004.

Hecht said the siting and building of these plants is consistent with PPL's generation-expansion strategy to generate and sell energy in key U.S. markets and to maintain an optimum balance of generation supply with long-term contracts.

In addition to generation, energy delivery is an important part of PPL's integrated strategy. The company has earned top awards for customer service on each of the three continents where it serves nearly 6 million customers: North America, South America and Europe. PPL's electricity delivery company in Pennsylvania has begun to install automated electric meters for its 1.3 million customers, reaffirming its commitment to excellence in customer service and customer satisfaction.

PPL reported a loss per share of \$0.31 for the 12 months ended March 31, 2002, due to impairment charges on PPL's Latin American and United Kingdom electricity delivery businesses, the decision to cancel several domestic power plant projects and to charges associated with the bankruptcy of Enron. These charges were partially offset by a credit to earnings relating to a change in pension accounting. For the 12 months ended March 31, 2002, PPL's earnings from core operations were \$3.74 per share compared to \$3.81 per share for the same period of 2001.

In late January 2002, PPL announced that it had taken an impairment charge of \$217 million with respect to CEMAR, its electricity distribution business in Brazil, and also said it would provide no additional funding for CEMAR. That impairment charge represented the net asset value of CEMAR at the end of 2001.

At that time, the balance of PPL's exposure with respect to CEMAR was about \$100 million, primarily related to the cumulative translation adjustment (CTA), which is the amount of currency devaluation of PPL's original investment in CEMAR since the date of purchase. That \$100 million balance could not be written off in 2001 because of accounting rules.

Hecht noted that PPL did record a \$6 million portion of the remaining \$100 million charge in the first quarter of 2002, equivalent to \$0.03 a share. The possibility of a further \$94 million charge, Hecht said, remains the worst-case scenario regarding CEMAR.

However, the company is working with CEMAR's creditors and governmental authorities in Brazil on a plan that could result in returning the company to financial stability. That plan includes a rate-increase request that is now being reviewed by regulators, and PPL expects that the process for the rate- increase request will reach conclusion by early in the third quarter of 2002.

"Because we have not yet exhausted all available avenues - including the pending rate request - to maximize the value of CEMAR, we did not take the CTA charge in the first quarter, as we originally anticipated," said Hecht. "We made this decision after confirming that continuing the workout plan during 2002 will leave PPL in no worse position financially than if it had taken the remaining full amount of the CTA charge in the first quarter of 2002."

PPL's first-quarter earnings for 2002 also reflect ongoing operating losses of \$0.03 per share from CEMAR. Hecht said PPL expects that it will continue to incur quarterly operating losses of about this level during 2002, as it continues to work with authorities in Brazil to maximize the value of CEMAR. Should a decision be made to exit the investment in CEMAR, Hecht said, PPL would incur the remaining CTA charge, and any such operating losses would be completely offset upon exiting the investment.

PPL Corporation, headquartered in Allentown, Pa., controls or owns more than 10,000 megawatts of generating capacity in the United States, sells energy in key U.S. markets, and delivers electricity to nearly 6 million customers in Pennsylvania, the United Kingdom and Latin America. (Note: All references to earnings per share in the text of this news release are stated in terms of diluted earnings per share.)

PPL CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

Consolidated Balance Sheet (Millions of Dollars)

March 31, 2002 Dec. 31, 2001 (a)

Assets Current Assets \$2,074 \$2,338 1,041 1,031 Investments Property, plant and equipment -- net Transmission and distribution 2,653 2,591 Generation 2,466 2,464 General and intangible 312 310 Construction work in progress 262 181 Nuclear fuel and other leased property 116 127 Electric utility plant 5,809 5,673 Gas and oil utility plant 199 197 Other property 104 103 6,112 5,973 1,022 2,172 Recoverable transition costs Regulatory and other assets 1,060 Total assets \$12,368 \$12,574

Current liabilities \$1,882 \$1,838 5,081 Long-term debt (less current portion) 4,937 1,504 1,449 Deferred income taxes and ITC Liability for above market NUG purchases 409 493 Other noncurrent liabilities 876 911 Minority interest 39 38 Company-obligated mandatorily redeemable securities 825 825 82 82 Preferred stock Earnings reinvested 967 1,023 Other common equity 1,670 1,683 Treasury stock (836)(836)Total liabilities and equity \$12,368 \$12,574

## (a) Certain amounts have been reclassified to conform to the current year presentation.

1.328

## Consolidated Income Statement (Millions of Dollars)

3 Months Ended 12 Months Ended March 31 March 31 2002 2001(a) 2002 2001(a)

**Operating Revenues** 

Retail electric and gas \$956 \$847 \$3,248 \$3,278

Wholesale energy marketing and

2,086 1,519 275 468 Energy-related businesses 153 142 667 472

> 1,275 1,566 5,434 5,836

**Operating Expenses** 

Fuel and purchased power 583 1,950 2,436 405 Other operation and maintenance 253 238 1,039 986

Amortization of recoverable

transition costs 53 71 233 235 Depreciation 66 250 259 62 Energy-related businesses 126 113 585 418 Taxes, other than income 51 41 165 166

Other charges

Write-down of international

energy projects 0 342 0 6

Cancellation of generation

150 0 projects 956 1,112 4,714 4,500 319 454 720

Operating income 1,336 Other income - net 5 6 11 (8)

Income before interest, income

taxes and minority interest 324 460 731 97 104 380 Interest expense 392 Income taxes 62 126 197 338 Minority interest (3) Income before extraordinary item 164 228 157

593 Extraordinary item (net of tax) 0 0 0 11

Income before cumulative effect of a

change in accounting principle 164 228 157 604

Cumulative effect of a change in

accounting principle

(net of tax) (150)0 (140)0

Income before dividends on

604 preferred securities 14 228 17 Dividends - preferred securities 17 63 6 26 Net income (loss) \$578 (\$3) \$222 (\$46)

Earnings per share of common stock - basic

Income from core operations \$1.03 \$3.75 \$1.53 Unusual items (1.05)0.00 (4.06)Net income (loss) (\$0.02) \$1.53 (\$0.31)\$3.99

Earnings per share of common stock - diluted

Income from core operations \$1.03 \$1.52 \$3.74 \$3.81

Unusual items (1.05) 0.00 (4.05)0.16 Net income (loss) (\$0.02) \$1.52 (\$0.31)\$3.97 Average shares outstanding (thousands)

Basic 146,753 145,317 146,342 144,746 Diluted 147,091 146,245 146,835 145,409

(a) Certain amounts have been reclassified to conform to the current year presentation.

**Key Indicators** 

Financial

12 Months Ended 12 Months Ended March 31, 2002 March 31, 2001

Dividends declared per share \$1.155 \$1.06 Book value per share (a) \$12.33 \$13.75 \$39.6100 \$43.9600 Market price per share (a) Dividend yield (a) 2.9% 2 4% Dividend payout ratio - diluted (b) 31% 28% Price/earnings ratio - diluted (a) (b) 10.6 11.5 Return on average common equity (b) 24.34% 30.39%

- (a) End of period
- (b) Based on earnings from core operations

Operating - Domestic Energy

3 Months Ended March 31 12 Months Ended March 31

Percent Percent

PPL Corp. 2002 2001 Change 2002 2001 Change

(millions of kwh)

Retail

Delivered (a) 9,126 9,881 -7.6 33,853 34,305 -1.3 Supplied 9,651 10,552 -8.5 36,492 38,446 -5.1

Wholesale

East 4,937 5,244 -5.9 18,817 27,060 -30.5

West

Montana Power (b) 1,366 1,199 13.9 4,885 4,954 -1.4 Other 1,294 1,026 26.1 4,109 4,363 -5.8

- (a) Electricity delivered to retail customers represents the kwh delivered to customers within PPL Electric Utilities Corp.'s service territory.
- (b) Energy sold to Montana Power for resale to retail customers under power sale agreements that expire on or before June 30, 2002.

PPL invites interested parties to listen to the live Internet Webcast of management's teleconference on this topic with financial analysts at 9 a.m. on Wednesday, April 24. The teleconference is available online live, in audio format, on PPL's Internet Web site: <a href="http://www.pplweb.com/">http://www.pplweb.com/</a>. The Webcast will be available for replay on the PPL Web site for 30 days. Interested individuals also can access the live conference call via telephone at 913-981-4910.

Also, the PPL Corporation annual shareowners meeting will be held at 10 a.m. on Friday, April 26, at Lehigh University's Stabler Arena in Bethlehem, Pa.

Certain statements contained in this news release, including statements with respect to future earnings, energy marketing, prices and delivery, corporate strategy, subsidiary performance, growth, project development, accounting impacts, revenues and generating capacity, are "forward-looking statements" within the meaning of the federal securities laws. Although PPL Corporation believes that the expectations and assumptions reflected in these forward-looking statements are reasonable, these statements involve a number of risks and uncertainties, and actual results may differ materially from the results discussed in the statements. The following are among the important factors that could cause actual results to differ materially from the forward-looking statements: market demand and prices for energy, capacity and fuel; weather variations affecting customer energy usage; competition in retail and wholesale power markets; the effect of any business or industry restructuring; the profitability and liquidity of PPL Corporation and its subsidiaries; new accounting requirements or new interpretations or applications of existing requirements; operating performance of plants

and other facilities; environmental conditions and requirements; system conditions and operating costs; development of new projects, markets and technologies; performance of new ventures; political, regulatory or economic conditions in countries where PPL Corporation or its subsidiaries conduct business; receipt of necessary governmental approvals; capital market conditions; stock price performance; foreign exchange rates; and the commitments and liabilities of PPL Corporation and its subsidiaries. Any such forward-looking statements should be considered in light of such factors and in conjunction with PPL Corporation's Form 10-K and other reports on file with the Securities and Exchange Commission.

MAKE YOUR OPINION COUNT - Click Here http://tbutton.prnewswire.com/prn/11690X11462386

NewsCom: http://www.newscom.com/cgi-bin/prnh/19981015/PHTH025

PRN Photo Desk, 888-776-6555 or 212-782-2840

SOURCE: PPL Corporation

Contact: Dan McCarthy, +1-610-774-5758 or financial analysts: Tim

Paukovits, +1-610-774-4124, both of PPL Corporation, Fax: +1-610-774-5281

Website: http://www.pplweb.com/

https://news.pplweb.com/news-releases?item=16553%3FasPDF%3D1